











Create sustainable economic, social and ecological values for investors and power users globally.



**SUMEC ENERGY HOLDINGS**, a leading global provider of clean energy solutions, committed to customer centered solutions for Energy Supply, Energy Management, Energy Saving and Energy Storage.

We're also in order to provide efficient and economically sustainable solutions, uses extensive and innovated supply chain strategies, principles and techniques.



**GREENESCO** Ομήρου 8, 10564 Αθήνα Τ. 2103677744, 2111077744 info@greenesco.gr **www.greenesco.gr** 









## Company Overview

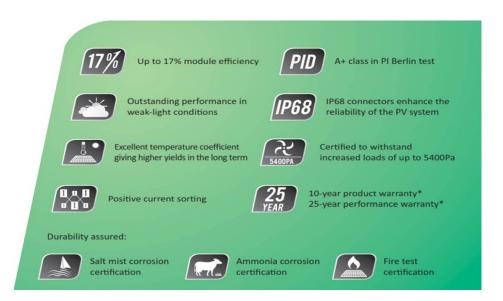
Phono Solar Technology Co., Ltd., was founded by SUMEC Group Corporation, a member of the China National Machinery Industry Corporation (SINOMACH). Phono Solar is a leading brand in the new energy industry, providing high quality new energy products since 2004.

Driven by both innovations in technology and an effective brand strategy, Phono Solar continuously extends the industry chain downstream and has realized moderate horizontal expansion. This has been achieved through cutting-edge applications of technology including on/off-grid systems and smart micro-grid systems and also through the successful implementation of PV power plant investments, construction and operations globally.

The Phono Solar brand has become synonymous with high performing, top quality photovoltaic modules and specializes in PV technology innovation, application and system development. The company is a KEY COMPONENT SUPPLIER, SYSTEM INTEGRATOR and PROJECT DEVELOPER. Phono Solar's worldwide sales and marketing network and service system effectively provides end-users with accessible clean energy, whilst promoting its core brand values of STABILITY, RELIABILITY and CREATIVITY.

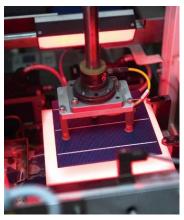


Phono Solar focuses on the manufacture of solar modules and selects only the highest quality materials and components. This, together with a world leading automated production line enables us to offer a competitive price for our modules. Our experienced engineers are committed to this round-the-clock operation and ensure each module, from soldering to packaging, flows smoothly along this world-class assembly line.













# **Rigorous Testing**

Phono Solar owns a world leading PV testing centre, qualified by several international certification authorities. A broad range of equipment is used to conduct quality-control tests, product certifications, material reliability checks, and in-depth research. Up to 35 different tests can be run uninterrupted 24 hours a day, to higher standards than both IEC and UL. A 100% testing ratio for visual inspection, EL testing, pressure testing, mechanical load testing and age testing ensures that Phono Solar modules operate safely and smoothly for at least 25 years, therefore guaranteeing a strong and stable return on investment for investors.

#### Environmental Reliability Testing

We put a selection of PV modules through extreme environmental testing to ensure reliability and superior performance in even the world's most unforgiving conditions.

- UV Preconditioning
- Surface Impact
- · Corrosive Atmospheres
- Hotspot Endurance
- Insulation (wet and dry)
- · Thermal Cycling
- · Wet Leakage
- · Damp Heat
- Mechanical Load
- Highly Accelerated Stress
- · Humidity Freeze
- Outdoor Exposure

# **Insured Warranty**

We provide customers with a 25-year warranty and liability insurance from a world-renowned insurance company to ensure your PV investment is secure.

- · 25-year Warranty
- · Public Liability and Products Liability Insurance
- Manufactures Errors & Omissions Insurance











**GREENESCO** Ομήρου 8, 10564 Αθήνα Τ. 2103677744, 2111077744 info@greenesco.gr **www.greenesco.gr** 



# Top Class Materials

#### Ultra Clear AR Coating Tempered PV Glass

## High Efficiency PV Cells

Higher Transmittance

Higher Than Common Glass 12%

Lower Reflection

Lower Than Common Glass 30%

**Higher Efficiency** 

up to 22.00%



Impact Resisted



Pressure Resisted



Sand Resisted



EVA

Higher Transmittance >91%

#### Longer Durability

Delamination No Yellowing

#### Connector & Junction box

#### Durability

innovative full-glue-filled junction box Outstanding sealability

**IP68** 

4mm<sup>2</sup>

500N

Top Brands top-level accessories

Frame

#### Durability



120N Serrated-clip design tensile strength



110% Seal-lip design glue injection

#### User-friendly



drain holes drain away water effectively



black/silver optional

#### **Back Sheet**

#### Super Isolation

multilayer structure, against 21kV Hi-Voltage breakdown test extremely low water absorption & permeability guarantee its perfect performance in damp circumstance

#### **Better Durability**

withstand fire/dust/UV/tear tests ensure its long durability in practical application scenarios



# **Excellent Performance**

#### **UV EXPOSURE TEST**

Temperature UV Irradiance 90KWh/m²

#### 6 Times Higher Than IEC Standard

The high-intensity ultraviolet radiation in sunlight will destroy the molecular chains of organic compounds in the module material and reduce the light transmission together with its mechanical properties, resulting in lower module efficiency and power generation

Our modules have superior UV resistance, which can prevent yellowing and delamination caused by ultraviolet light

#### **HUMIDITY-FREEZE TEST**

Temperature	Humidity	Soak	Frozen	Cycles
85°C	85%	21hrs	-40°C	30

#### 3 Times Higher Than IEC Standard

Being exposed outdoor in rain and snow during winter is a enormous challenge for modules. Moisture will penetrate into the pores on the glass surface, which will corrode the modules

Good moisture and freezing resistant modules can survive and operate longer

#### DAMP HEAT TEST

Temperature	Humidity	Period
85°C	85%	3000hrs

#### 3 Times Higher Than IEC Standard

Working in hot and humid environment for long time, modules and its components such as EVA and back sheet, are subjected to high temperatures moisture erosion

Good heat-resistant modules can generate more power and maintain its high effectiveness in the tropical and rainy region, while ensuring safety as well

#### THERMAL CYCLING TEST

Temperature -40~90°C Cycles 800

#### 4 Times Higher Than IEC Standard

Thermal Cycles Test ensures the modules and its components can withstand the outdoor-exposure for more than 20 years of seasons changing

#### **PID Test**

Temperature	Humidity	Bias	Period
85°C	85%	600hrs	-1000V

Potential induced degradation (PID) is a potential induced performance degradation in modules caused by so-called stray currents
Our modules' excellent performance in the test, effectively avoid the PID issue for customers

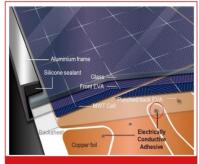
## **DNV·GL**





IEC standard
 DNV-GL

# **Technology**



#### MWT technology

- No bus-bar on the cells
- Enlarge module's light absorption area
- Improve module's efficiency

#### **MWT**

MWT (Metal-Wrap-Through ) technology allows both positive and negative electrodes distributed on the rear side of solar cells. Unique cell structure and special module packaging process allow MWT module has lower power degradation and operating temperature.

Project using MWT module can generate 3% more, based on the same installation capacity

### Higher

#### **Efficiency and Generation**

- The rated power is 20W+ higher than that of conventional module
- Power generation is 3% higher, based on the same installation capacity
- BOS is reduced by 1.2-1.5 USD cent/W

#### **Better**

#### Reliability and Stability

- Lower degradation
- Higher generating capacity

#### Wider

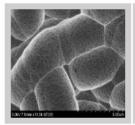
#### **Technical Compatibility**

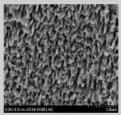
- MWT can be combined with most existing manufacturing process and technologies

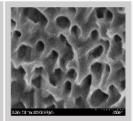


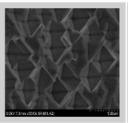
## 0

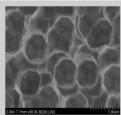
# **Nano Texturing Tech**













- Light reflection 5% less
- LCOE 5% less



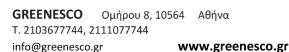
- Cell efficiency 0.4% more (avg 19%)
- Module yield 3% more (kwh/kw)

#### **ABOUT PHONO SOLAR**

Phono Solar Technology Co., Ltd. is one of the world's leading renewable energy product manufacturers and a well-trusted provider. The Phono Solar brand has become synonymous with high performing, top quality photovoltaic panels that are ideal for use in large scale power plants, commercial and residential installations.

The Enphase Microinverter is a compact unit that connects directly to Phono Solar PV modules, converting DC to AC power at source. The microinverter also sends vital health and performance information to the Enphase Envoy communications gateway.







# REFERENCE PROJECTS



# **China Largest Tidal-flat PV Power Plant**

#### Dongtai, China | 50MW

#### Anti-corrosion & Anti-salt

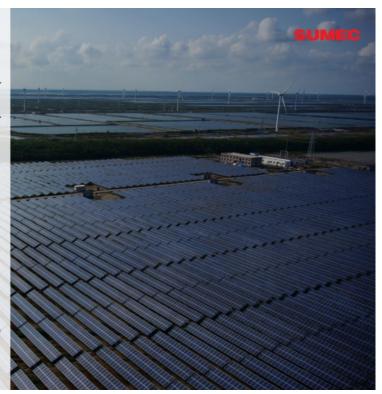
This project is only 10km away from the coast. Phono Solar (SUMEC) modules have passed salt mist corrosion test based on IEC 61701 standard from Intertek. The durable modules are assured to maintain high performance of consistent and stable power generation in

#### Anti-PID

PID was the main challenge for Dongtai 50 MW power plant due to high humidity and high temperature, To solve PID problem, SUMEC chose world's leading high quality model inverters, assuring the solar modules could be grounded to negative poles.

#### Foundation Reinforcement

Tidal-flat area is not easy to pile, the project engineers chose solid square piles in order to resist seawater corrosion. Engineers slightly adjusted the column's angle to ensure all installed Phono Solar (SUMEC) modules would have the same angle and height for the same solar radiation without shadow.



# ii an an

# **China Largest Distributed Rooftop PV Plant**

#### Hefei, China | 100MW

#### | Flexible Modularization

Different plant conditions (roof structure, direction, con isage) were given varied overall photovoltaic plans, which consist of standard

#### Higher Safety

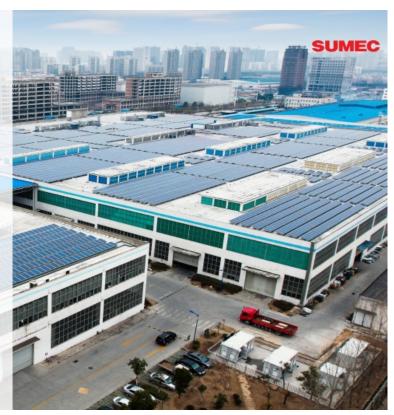
Higher Safety
In consideration of the high safety requirements for factory roof PV power plants, the project adopts such fire resistant components with higher safety as zero-fuse string inverters, fire resistant power cables, dry transformers, etc. The project is equipped with precise and reliable monitoring systems to ensure safety and reliability throughout the po-

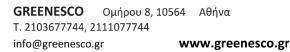
#### Smart O&M

Continuous 24-hour precision data monitoring is conducted on the roof PV power plants, with prompt discovery of problem equipment and switch-out of problematic equipment. Analysis of long-term accumulated data is helpful for finding methods of Improving power generation and minimizing risks.

#### "Low interference, zero damage"

In consideration of factory structural and production characteristics, construction and organization planning are precise and realistic in des thereby ensuring low interference to factory production and zero damage to the factory area and building during the course of







# Customized LOGO PV power plant

UK Kent | 1.1 MW Japan Chiba | 4.5 MW

#### I "All Black" module embellished

The highlighted customers' LOGO is decorated with Phono Solar "All Black" modules (poly/mono), surrounded by Phono Solar poly modules.

Thus special design and installation ensure the stability of projects' generation and operation, and to the greatest degree of display of customers' LOGO.



# The World's 9<sup>th</sup> Largest Solar Power Plant in 2010

Veprek, Czech | 35MW

#### 16% Higher output, High ROI

Veprek PV plant has been in full good operation till now. The plant actual output is approximately 16% higher than expected in the past seven years, proving its excellent performance, and scientific design with minimal system loss.





